

*The Health Services Management concentration prepares qualified students for supervisory and/or management positions in the health care industry.*

### How much can I earn?

#### Tennessee Annual Salary

## \$41,890–\$89,280\*

\*Wages and salary data provided by the Bureau of Labor Statistics, Tennessee Department of Labor

### What will I do on the job?

Medical and health services managers plan, direct and coordinate the delivery of health care in doctors' offices, hospitals, clinics and other health care facilities.

Responsibilities may range from managing employees to budgeting to purchasing equipment. Other duties may include setting priorities and policies, supervising employees, improving efficiency, keeping costs down and working with doctors and other health care professionals.

### What skills will I use on the job?

You will need to be a diplomatic decision maker and an excellent communicator. Your role may generally be supervisory, but you will also need to take direction from higher authorities. Managers often have special training in the services provided in their department or facility.

### Possible job titles:

Medical office manager, dental office manager, supervisory or management positions in the health care field.

### Who will hire me?

Medical and health services managers are hired by hospitals, physician or dentist offices, government health care facilities, outpatient care centers, insurance carriers, nursing and residential care facilities.

### Graduates work for such organizations as:

Various physician and dental offices  
Erlanger Health Systems  
Center for Sports Medicine  
Chattanooga Imaging

### Need more information?

[catalog.chattanoogastate.edu](http://catalog.chattanoogastate.edu)

[www.bls.gov](http://www.bls.gov)

[tcids.tbr.edu/index.html](http://tcids.tbr.edu/index.html)

### Career Services and Counseling Center

Student Center Room 235

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